



# THE *Galloway* DISPATCH

## News from the Show World

While it is probably still pretty warm wherever you are located, the end of summer is in sight, and that means its time to start selecting show candidates. The earliest of the fall shows is the World Beef Expo (WBE), in Milwaukee, WI. The Galloway breed has not had a show there for many years, but 2017 will mark our revival in that venue.

Current WBE website information indicates the Galloway breed will show on Saturday, September 23. **Entry deadlines** for the Open show are as follows:

Early Entry Deadline	August 15, 2017	\$60 per head
Entry Deadline	September 1, 2017	\$80 per head
Late Entry	After September 1, 2017	\$100 per head

**Begin Arrival:** Wednesday, September 20 - 10:00 a.m. **In Place:** Thursday, September 21 - 10:00 a.m.

Entry fees include bedding and tie-out space. Bedding will be available upon arrival at World Beef Expo. Exhibitors are responsible for their own bedding for tie-outs.

The multi Breed and Club Calf Showcase Sale is held on Saturday afternoon, the 23rd, entry deadline is 8/21. There is a block of 10 rooms reserved for Galloway Exhibitors, contact Jerry Stephens, jerryuphillfarm@aol.com or 845-594-9749 for booking info or with questions about the WBE Galloway Show.

## *The Northern Invitational Livestock Expo (NILE)*

The Galloway breed has a longstanding tradition of participation in the NILE, in Billings, MT. However, circumstances prevented some participants from showing last year, and the breed has been placed on a probationary status. As such, we will show in the AOB class. If we get our numbers back up at this fall's show, to twenty animals on site, we will again have our own show next year.

What you need to know:

Superintendents: John Carrel - Columbus, MT - 406-855-2832

Bob Redland - Hysham, MT - 406-342-5859

Judge: Kirk Stierwalt - Leedey, OK

August 2017

"Always do right.  
This will gratify  
some people and  
astonish the rest."  
— Mark Twain

Show Schedules	1
Livestock Insurance	3
Online Auction Results	4
Splitting Hairs: More on DNA	10
Junior Galloway Program	11
AGBA Fee Schedule	12
Galloway in the News	16
In Memoriam: ~ Dale Hoffman	16

**Get The Show  
On The Road!  
Galloway Show  
Dates**

**World Beef Expo  
Milwaukee, WI  
9/23/2017**

**NILE  
Billings, MT  
10/15/2017**

**NWSS  
Denver, CO  
01/15/2017**

(Show News, from pg 1)

**Barn Available: 6:00 pm - Friday, October 13th, 2017**

**In Place: 10:00 am - Saturday, October 14th, 2017**

**Processing: 10:00 am - Saturday, October 14th, 2017**

**Judging: 8:00 am - Sunday, October 15th, 2017 (Jr then Open)**

**Release Date: After the show, Sunday, October 15th, 2017**

**Entry Fee: \$50/class (\$35/class for animals entered and shown in Jr Show)**

**(Postmarked by Sept 6th. After Sept 6th a \$25/head late fee will apply)**

**Entries can be made July 15th through September 6th. Late entries are due by September 15th. Check the NILE website for updated information.**

**\*NEW STALLING DEPOSIT!!!! \$15/head will be charged. Exhibitors who clean their stalling area will receive their deposit back. Those NOT cleaning stalling area will NOT receive their deposit back and it will be donated to a charitable organization.**

***National Western Stock Show (NWSS)  
aka The Denver Stock Show***

**Known as the Super Bowl of the livestock showing industry, NWSS has been attracting large crowds since its first show in 1906. Held in the historic stockyards, you'll have plenty of fresh air, and most likely enough sunshine to make you want to come back again. Though of course snow is certainly a real possibility, since it is a January event. This event draws attendees from all over the globe, and quite likely from a town not too distant from your own. It is well worth your time and effort to attend this show, with cattle or without, and mingle with visitors in the yards to promote the breed.**

**As of this writing, the Galloway are scheduled to show in the Stockyard Arena at 1 PM on Monday, January 15th.**

## Livestock Insurance: Yay or Nay?

I recently fielded a sad request from a producer who bought some brood cows from us in late 2011 as the beginning of our 5 year drought set in. One of the cows had been struck by lightning and killed, and he was inquiring about her value for insurance purposes.

Now we do carry insurance on our cows and bulls, because we are a small operation and the cost associated with replacing our factory, i.e. our Galloway mama cows, is significant. With our policy, however, we have to list the number of cows we have, the value we wish to insure them for, and the number of bulls and their value as well. So his inquiry made me aware that different types of policy's exist.

This past March in south central Kansas, days of raging wildfires destroyed ranches, fences, equipment, and a whole lot of cattle. The stories of ranchers being forced to hunt down and shoot their scattered, severely burned cows were heart-wrenching. The stories also mentioned how most did not carry insurance, because the cost is prohibitive on large numbers of cows. Fortunately, many of these ranches are big enough that their herds were pastured near and far, effectively insuring that their entire cow base wouldn't be wiped out. But for small holders, like the majority of Galloway breeders, livestock insurance may be worth investigating.

There are three primary modes of insuring livestock.

1. **Individual coverage.** Say you bought that fancy \$8,000 bull. That represents a substantial investment...and risk. He might be a good candidate for individual coverage, where he is listed by tattoo or eartag#, and covered at a specific dollar amount.
2. **Blanket coverage.** With this type of coverage, your livestock fall under the entire farm policy as just one more 'item' in need of coverage. But, **you** need to assign a value to them (which will affect the premium) so that you recover your losses adequately.
3. **Herd coverage.** This is perhaps the most common method, where the whole herd is insured, i.e. "75 head of registered Galloway cows", but ask specific questions as to how they are to be valued.

It is important to know and understand your options, because the

### **Know Your Insurance Options!**

**Individual Coverage:**  
Animals are individually identified and insured at a specific value.

**Blanket Coverage:**  
Livestock are covered as part of a larger farm policy

**Herd Coverage:**  
Most commonly used, but ask specific questions about valuation and claims processing.

## Results from the Galloway Connection Online Auction.

Marben Farm, CT, Berry Ranch Galloways, MN, Blegen Galloways, MT, CK Galloways, MT, Double J Galloways, PA, Stoney Acres Farm, MI, Bluebird Ranch, TX, B and J Cattle Co., IN and Uphill Farm, NY assembled 26 lots of bulls, open heifers, bred heifers, cow calf pairs, semen and embryos for the first Galloway Connection Online Auction hosted by Breeders World Online Auctions. It is believed that this was the first event held showcasing Galloways and Belted Galloways in a public auction but is sure to not be the last.

Top Selling Cow/calf pair....Uphill Peppermint/ heifer calf NY, sold to Marben Farm, CT	\$4100.00
Top Selling Bred Heifer.....Marbens Meteor, CT sold to Sunnybrook Farm, IL	\$1900.00
Top Selling Open Heifer.....Uphill Tammy Sue D22, NY sold to Rocking A Farm,OH	\$1700
Top Selling Bull Marben's Sundae, CT sold to Sunnybrook Farm, IL	\$2500
Top Selling Semen Lot Clifton Hercules, B&J Cattle Co.IN to Marben Farm,CT	\$500



Thank you to all of the consignors and bidders that made this event possible. Details of future online auctions will be made available as soon as possible.

Jerry Stephens

### Tail Hair, from pg 10

way the buyer knows the bull he/she is buying is in fact out of the sire of record.

At the very least, the Seller should be able to offer a tail hair sample, even if just in a ziplock bag, clearly labeled with the bull's eartag or tattoo number, to be sent in. After all, the bull is going to be in a chute for semen testing, and/or health papers, so why not be considerate of your buyer, who may be somewhat new to cattle in general and registered cattle in particular? Customer service is really important in any business, and seedstock business is not exempt!

Now that said, there are times when things happen unexpectedly, like someone shows up to look at a bull, and they are pulling a trailer! Or a bull calf unexpectedly sell at a show, where the transaction is made in the midst of the hubbub of the show setting, with all of its distractions. It can be easy to forget that this item will need to be addressed at some point. So again, it comes down to the seller and buyer communicating with one another. Other Galloway breeders will know to ask, but if you are selling to a new breeder, they will not know! You must be looking out for the interests of your customers!



## Zoetis Sire Trace Facts at Your Fingertips

Phone: 877-233-3362

Email: [genetics.us@zoetis.com](mailto:genetics.us@zoetis.com)

There are three methods of establishing a DNA profile for your animal:

Tail Hair

Blood

Tissue

Semen samples can also be used.

Contact Zoetis for complete details. They have appropriate collection tools available for purchase, depending on which type of sample you choose to submit.

(Insurance, from pg 3)

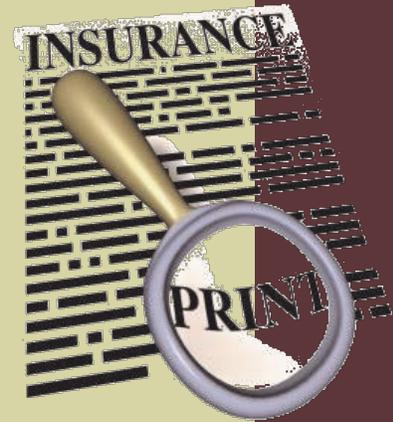
option you choose will affect your final compensation. Deductibles can also come into play depending on policy type.

### *How much will it cost?*

This will vary between insurers, but one example I saw for an \$8,000 bull was 10% per year in premiums, so the decision to insure an individual animal can come with a hefty price tag. It is important to evaluate all three insurance methods and discuss with your agent how they pencil out when all factors are considered in the event a claim would ever be made.

As producers, we need to know how much loss we can financially tolerate and weigh that against the costs associated with insuring our herd.

Talk to your neighbors and other producers to find out if they insure their herds, and if so, who they have insured with, and if they have had to process claims with their company, how the company handled their claims.



We have some fancy looking heifer calves on the ground this Spring. Most of them will be for sale this Fall.

Visitors are always welcome...stop in if you get near our area and look the calves over....there are bull calves too, of course.

## BRASS RING GALLOWAYS

BOX 544 TERRY, MT 59349

The coffee pot is always on!

406-709-0818 [brgalwap@midrivers.com](mailto:brgalwap@midrivers.com) 406-635-2114



# HANG 5 GALLOWAYS

**Galloway Genetics Forged in the Wyoming High Country**



3 year old Late Jake daughter



14 year old Gale of Spitzie daughter



Promising young bull calf



THE RANCH IS TRANSITIONING AND WILL BE SOLD . OUR LOSS IS YOUR GAIN. WE HAVE DEVOTED 23 YEARS TO DEVELOPING LINES OF GALLOWAY CATTLE THAT CAN DO ALL OF THE HARD WORK AND STILL DELIVER FROM FORAGE ALONE, AND IN THE FEED YARD, AND ON THE PLATE. DON'T MISS THIS OPPORTUNITY TO ACQUIRE SOME PROVEN GENETICS - DESCENDANTS OF CERTIFIED MEAT SIRES FROM THE 1960'S - FOR YOUR EXISTING OR START UP OPERATION. CARCASS DATA HAS BEEN COLLECTED ANNUALLY.



8 year old Gale of Spitzie granddaughter

[www.hang5galloways.com](http://www.hang5galloways.com)



3 year old Late Jake daughter

Sarah Bowman  
778 Pass Creek Rd  
Parkman, WY 82838  
307-752-7457 307 655-9848  
hang5ranch@msn.com

# FEMALES - FOR SALE



#1207

Feb. 2017 - Full Blood  
Sire: Brass Ring Cowboy



#177

April 2017 - Full Blood  
Sire: HB Moto Moto



#1347

April 2017 - Full Blood  
Sire: HB Moto Moto



#3457

Feb. 2017 - Full Blood  
Sire: Brass Ring Cowboy



#127

Feb. 2017 - Full Blood  
Sire: HB Moto Moto



#5487

## Galloway Influenced

All 3 are Feb. 2017  
Sire: HB Moto Moto



#1557



#3517



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ROUNDUP, MT  
701-212-0112 or 406-323-4815  
Blegengalloways@midrivers.com  
Blegengalloways.com

**DISPATCH  
ADVERTISING RATES**

CLASSIFIED.....	\$10
(30 WORDS OR LESS, NO IMAGES)	
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QUARTER PAGE.....	\$50
HALF PAGE.....	\$90
FULL PAGE.....	\$150



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 Cornucopia, Wisconsin  
 715-742-3495  
 cornykid@cheqnet.net

[www.siskowitgalloways.com](http://www.siskowitgalloways.com)

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# GRANT GALLOWAYS



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 Galloway Since 1966

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Galloway: When it absolutely has to be the BEST Beef



**RFLTD Calamity Jane C4:**

- ~ Winner 2017 NWSS Galloway Carcass Contest
- ~ Reserve Champion Junior Heifer



**RFLTD Xenon**  
Sire of Our Top  
Grassfed Carcasses

**SEMEN AVAILABLE!**



**Bulls and Heifers Available This Fall!**



**RFLTD Distraction D1**

Heifer Calf Division Reserve  
Champion

(A Xenon Granddaughter!)

Bill and Judy Decker Emporia, KS

[www.renfarms.com](http://www.renfarms.com) 620.343.6757  
[galloway@renfarms.com](mailto:galloway@renfarms.com)



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GALLOWAYS  
Mora, Minnesota - 612-390-2249

**The Home of Real World  
Meat and Potatoes Cattle**

Please plan on attending the World Beef Expo in Milwaukee, WI, this September 21-23 and see our Berry Ranch genetics in person.

**Thank you to our 2017 buyers!**  
Tripp Reed, NC Alex Westling, MN  
Charles Lawton, PA Mike Ginther, ND  
Jerry Crowell, MN

**Call us for Cows, Heifers, Bulls  
Embryos and Semen**



**A few of the calves at the Berry  
Ranch this Spring.**

**ELI BERRY**

**PREMIER EXHIBITOR AND  
PREMIER BREEDER  
AT 2015 AND 2017 NWSS**

Give us a call, or send email to [eberryranch@gmail.com](mailto:eberryranch@gmail.com)

## Splitting Hairs: More on DNA

The May issue of the Dispatch contained a brief article about the need to pull tail hair on bulls in order to submit a DNA sample for positive trace back to the sire of record. I have since heard of several incidents where tail hair was not pulled, and the buyer was either unaware or forgot this fact, and it led to problems getting offspring of said sire registered.

There is no rule or mandate in the AGBA by-laws regarding who is responsible for submitting the DNA, but two things are CERTAIN:

As a bull SELLER, you have an obligation to communicate with the buyer what the DNA status of the bull is. Either it has been collected and submitted, or the tail hair is collected and you hand it over to the buyer, or you inform the buyer that he/she is responsible for collecting the tail hair and submitting it to Zoetis for analysis.

As a bull BUYER, you need to be aware of the need for the bull to have a DNA profile in order to register his offspring, and therefore you will want to cover yourself by asking if the DNA work has been done, or if a tail hair sample has been collected for you to submit.

Clearly, the easiest solution is for the seller to have already collected and submitted the DNA, and that

(Continues pg 4)

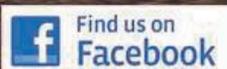
# CK Galloways

Fort Benton, MT  
Shawn Schumacher  
406.799.0276  
ckgalloways@itstriangle.com

Black, White, Red and Dun Registered Galloways

Galloway Influenced Breeding Stock

Available for Sale



Visitors always welcome at the ranch!



Member of the  
AGBA

# Junior Galloway Program

Submitted by Shawn Schumacher

*Spring Jackpots are cooling down and County and State Fairs are heating up!*

Hello American Junior Galloway Breeders!

I would like to take the opportunity to invite you to share your project experiences with the American Junior Galloway Breeders Association Facebook page. Members of the American Galloway Breeders as well as other Breed producers want to share your success in your projects. Not a member on Facebook? Send a request. Not a member of the AJGBA yet? Let me know and I will forward an application to you.

Surveys were sent to all current AJGBA members. There is great interest in raising and showing Registered Galloways as well as Galloway influenced animals. There is also interest in helping younger members as well as assisting AGBA exhibitors at shows. For those that would like to visit with an AGBA member please refer to the 2017 AGBA Directory for names of breeders in your area. Need a Directory? Let me know or access it on the American Galloway Breeders Facebook page or website.



**Roundup, MT**

*Hank Blegen in the ring, Galloway market steer*

## Upcoming shows

Back in the line-up is the World Beef Expo in Milwaukee, WI. The Galloway show will be held Saturday September 23 at 11:00 am. Check out [www.worldbeefexpo.com](http://www.worldbeefexpo.com) for more information or contact Jerry Stephens at 845-594-9749 or Joyce Jones at 724-924-2938. It would be great to have some Juniors exhibiting in the Junior Show! Any Juniors planning on exhibiting, drop me a line.

The NILE in Billings, Montana is the home of the AGBA National show and the Annual Meeting. This year the AGBA will be exhibiting in the AOB division. Show day is Sunday, October 15 beginning at 8:00 am with the Junior show fol-



**Mora, MN**

*Nolan McGaw with his Galloway influenced heifer*

lowed by the Open show. Our goal is to get the necessary numbers of Galloway and Percentage Galloways entered in the open AOB show so that we may return to our own National Galloway show in 2018. Juniors can exhibit in both the junior and open show. Participation is strongly encouraged of both our Juniors and our AGBA

**Before You Enter  
the Arena, Whisper:**

*"We are going to be  
Amazing!"*

# Time Flies!

The year is more than half over! If you've overlooked paying your dues, here is a friendly reminder!



# 2017 Dues Were Due January 1st!

## American Galloway Breeders' Association

### FEES

Effective September 13, 2012

<b>MEMBERSHIP:</b>	
Senior Annual Membership	\$ 80.00
Associate Annual Membership	25.00
Junior Membership (Expires at Age 21) One-time fee	40.00
<b>REGISTRATION OF ANIMALS OR EMBRYOS:</b>	
An animal regardless of age	20.00
An imported animal	25.00
An embryo	5.00
<b>TRANSFER OF OWNERSHIP OF ANIMALS OR EMBRYOS:</b>	
An animal	20.00
An embryo	15.00
An animal where no financial consideration is involved	15.00
<b>ARTIFICIAL INSEMINATION:</b>	
Semen Certificates – Individual	15.00
– Groups of 10	50.00
<b>MISCELLANEOUS:</b>	
Registration of a Lease	10.00
Extended pedigree to 5 generations	25.00
Change of name of registered animal	100.00
Duplicate certificate required by foreign association	15.00
Re-issue certificate without correction	15.00
Rejected applications (per item)	15.00
Rush Service other than for foreign sale (per item)	15.00

**NOTE: ALL OF THE ABOVE REGISTRATION FEES ARE TRIPLED FOR NON-MEMBERS and ASSOCIATE MEMBERS**

Fees are to be paid by VISA, Master Card, American Express or by check or money order payable in US funds to:

Canadian Livestock Records Corporation,  
 2417 Holly Lane, Ottawa, ON. CANADA K1V 0M7  
 Telephone: (877) 833-7110 or (613) 731-7110 Fax: (613)731-0704  
 E-mail: [clrc@clrc.ca](mailto:clrc@clrc.ca) Web: [www.clrc.ca](http://www.clrc.ca)

# Stoney Acres Galloways

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**Allysha and MacKenzie Salter, two first-time 4h-er's, through excellent efforts, did a great job showing two purebred Galloway heifers and two purebred steers.**

**SAF Dagmar (white heifer) placed at reserve grand champion heifer and SAF Delores placed third.**

**The steers placed first and second in their class.**

**Allysha and MacKenzie did a first rate job of representing the Galloway breed at the fair in spite of the hot, dusty conditions this year. While many exhibitor's sought to escape the heat of the barns, these young ladies held their ground and answered questions and kept up a nice display.**

Nice selection of  
show and market  
steers  
available this fall.



10225 Oneida Rd  
Grand Ledge MI  
48837  
517-627-2310  
jhfmnatgrlg@aol.com



# Remember your 2017 Dues

## Attention Annual Members:

If you are an Annual Member in good standing, your farm should be listed on the AGBA website under the Galloway Breeders tab. Go there and look! If your name and farm information are not listed, kindly send all pertinent information to Judy at renfarms@osprey.net. Just the basics, look over a few of the other entries for the general idea of it.

## Are you receiving AGBA EMAILS???

We want all active AGBA members to be on our AGBA EMAIL List!

If you are a current, paid up member and never receive any emails from the gallowaybreeders@yahoogroups.com address, please email Michelle Blegen at blegengalloways@midrivers.com to have your email added to the list.

If you are a **member** and do not receive the Galloway Dispatch and view it online only, kindly send your information to Judy : renfarms@osprey.net and include your mailing address.

Would you pay someone \$6 to \$10 per month to market your cattle 24/7/365? That's exactly what your own website does for you!



It's a great big World Wide Web out there.  
And if you don't have a website, it won't find you.

Get a Website!

## 2017 DIRECTORS

Harley Blegen - ND	406-323-4815
Eli Berry - MN	612-390-2249
Jon Brown - OK	405-785-9115
Will Wheeler - OK	405-274-1799
Joan Hoffman - MI	517-627-2310
Bill Johnson -MT	406-207-0074
Joyce Jones - PA	724-924-2938
Jerry Stephens-NY	845-594-9749
Richard Serr - WA	509-258-6776
Sarah Bowman - WY	307-752-7457
Susan Waples - MT	406-635-2114
Tom Wilder - WA	360-581-3700

## Mailing Addresses

### Mail Registrations and Transfers to:

CLRC  
2417 Holly Lane  
Ottawa, Ontario K1V 0M7  
CANADA

### Mail Membership Applications and Dues to:

Richard Serr AGBA Sec/Treas  
PO Box 369  
Springdale, WA 99173

# E

## Is your tattoo letter for 2017

### Did You Know...

You can easily share this newsletter with your inquiry list by simply going to [americangalloway.com](http://americangalloway.com), click on [More About Galloways](#) tab, and then copy the link for The Galloway Dispatch into an email.

members.

A small clinic will be held for AJGBA members Saturday, October 14 in the afternoon. This will be an opportunity to sharpen your show skills, ask breeders questions, and it also provides an opportunity to chat with one another and get to know each other! I hope to see a few of you Juniors there!

The next show for many is the National Western Stock Show in Denver. This show takes place in January and has been a good show for many breeders. The Junior show has been well attended the last several years. Let's see if we can keep the momentum going! It is never too early to start making your plans.

There are several other National shows taking place before the end of the year. I encourage you to share your participation on the AJGBA Facebook page. Not comfortable with that? Drop me a note and let me know how things are going. Pictures are always great!

As the summer rounds out many of you will be looking for your next project. As I mentioned earlier, check out the 2017 AGBA Directory. AGBA members, I encourage you to reach out to your State and County Extension Service and share what you have available to 4H members. Don't forget the FFA kids as well! Be prepared to be a mentor to any youth purchasing an animal from you; it is the best way to grow! Matter of fact, if your County Fair is near, make plans to attend. Introduce yourself and visit with the kids taking beef projects. Don't leave out the kids in the other projects as they may be looking to move into a Beef project. Great rewards come from watching our Youth succeed!

Keep the head up and the rear clean!

~ *Shawn Schumacher*

*Chairman AJGBA Advisory Committee*



**Charlotte, MI**

Allysha and MacKenzie Salter in the ring, purebred Galloway heifers.

Judy K Decker, editor

1800 E. 18th

Emporia, KS 66801

## Galloway in the News

“A couple of weeks ago someone called from the local Agri News wanting to do an article on Galloway cattle, and inquired about coming out to visit and take some pictures.

We said ‘Sure!’, and put together a few notes for them to use as references and took them out to visit the herd. The photographer commented she’d never been this close to cattle before, as we were all standing right amongst the herd. The bull walked right up and looked at her, then stood there nice and polite.

At the end of the interview we gave Emma our copy of Patricia Pruitt's Galloway book to borrow for a look at the breed's history (every Galloway breeder should own one!).

Lots of fun to be noticed and make the papers!”

*Brad & Leslea Hodgson*

Fountain, MN



### In Memoriam

Condolences to Joan Hoffman and family of Grand Ledge, MI, on the passing of beloved husband Dale on July 22, 2017. The Hoffmans have owned and operated Stoney Acres Galloways for many years. Dale will be missed by many.



Check it out at:

[http://www.agrinews.com/news/minnesota\\_news/](http://www.agrinews.com/news/minnesota_news/)

And scroll for the article: “Galloways are rare, docile breed”