

American Galloway Breeders' Association  
2018 Annual Members' Meeting  
Blegen Ranch, Roundup, MT  
October 20, 2018

### **Attending Members**

Members in attendance: Harley and Michelle Blegen (MT), Eli Berry (MN), Richard Serr (WA), Jim Grant (ID), Tom and Kris Wilder (WA), Joe and Shawn Schumacher (MT), Russ and Susan Waples (MT), Joan Hoffman (MI), Joyce Jones (PA), Ed and Christa Grywusiewicz (WY).

### **Meeting called to Order**

President Harley Blegen called the meeting to order at 10:30 am mountain time at the Blegen Ranch in Roundup, MT.

### **Certification of Members**

Certification of members completed.

### **Quorum Established**

10 active members present. 8 (10% of active membership) required to establish a quorum. Quorum established.

### **2017 Annual Members' Meeting Minutes**

2017 Annual Members' Meeting minutes read. There were no additions or corrections to the minutes. Tom Wilder moved and Richard Serr seconded the motion to accept the minutes as read. Motion carried.

### **Proxies**

Harley Blegen registered the members who had given their proxies to a Director. Those were:  
Angie Patton to Tom Wilder  
Chuck Cole to Eli Berry

### **President's Report**

Harley Blegen presented the President's Report. He reported members steady at 80 to 90 and 20 Juniors. Registrations steady. Transfers increasing. We need to support new members. He spends a lot of time answering questions of people new to the cattle business. They buy cows and then try to figure out how to raise them.

### **Secretary/Treasurer's Report**

Richard Serr presented the Treasury Report. Income for FY 2018 was \$15063.62. 65% came from membership dues, registrations and transfers. 29% came from Annual Directory ads. Expenses for FY 2018 were \$15921.03. 39% for Annual Directory, 15% for AGBA website, 15% for show expenses, 13% for the *Galloway Dispatch*, 13% for advertising. Net deficit of \$857.41.

FY 2019 Budget was presented. Projected income for FY 2019 is \$9510. This was \$4395 less than the FY 2018 budget because no Annual Directory is planned for 2019 and therefore no ad revenue from the Directory. Projected FY 2019 expenses come to \$6647. This is \$8896 less than FY 2018 due to no Annual Directory and no website rebuild. Projected budget surplus is \$2863.

Discussion of advertising followed. AGBA currently has monthly ads in Stockman Grass Farmer and Graze magazines. Richard Serr said that, as an organization, we get no feedback so we don't know how effective our promotions are. Harley Blegen stated the importance of being able to fill the demand that we create with advertising. Buyers can have a hard time finding Galloways to buy.

Eli Berry asked about the FY 2018 budget deficit of over \$800. That occurred for two reasons. First, the one time cost of rebuilding the website. Second, the reduction of the fees for ads in the Annual Directory and increased publishing costs due to delays and reformatting expenses. The end result was the Annual Directory cost about \$2000 more than it made. Shawn Schumacher said that, because it came out so late, no Annual Directory is planned for 2019. Instead she will focus on the 2020 Annual Directory which will be available during the 2020 World Galloway Congress. Joe Schumacher moved and Tom Wilder seconded a motion to accept the Treasury report. Motion carried.

### **Executive Secretary's Report**

Michelle Blegen presented the Executive Secretary Report. She accomplished the following items:

- AGBA Member Survey
- Membership reminder letters 10/24/17
- Updated Member Application Form 2/20/18
- Sent 8 new member packets
- Sent 2 information packets
- Maintained American Galloway Breeders Facebook page
- 2018 World Galloway Congress email sent to all members with forms 3/12/18

Work in progress:

- Creating CLRC User Guide
- Updating AGBA Semen Catalog

### **American Junior Galloway Breeders Association Report**

Shawn Schumacher presented the AJGBA Report. She said there was little to report. Only 2 Junior members are active. Survey sent to Juniors but she received little response. Shawn recommends that if you sell cattle to young people, buy them a Junior membership. It's only \$40 for life.

### **Promotion Committee Report**

Michelle Blegen presented the Promotion Committee Report. She is putting together an AGBA calendar for 2019. Format already exists so we can just plug in our pictures. Request for pictures emailed to all members on Oct 1, 2018. If advertisers selected for each month pay \$125 for a month it will pay for the small size calendar. \$150 for a month will cover the cost of the large size calendar. Joyce Jones requested that all members be given a chance to participate. Michelle Blegen said that she would email the request for pictures again.

*( Secretary's comment: The large size calendar was selected. Calendar has been published and sent to all 2019 members of the AGBA. Due to delays in processing membership renewals at CLRC, the calendar has been sent to all 2018 members as well.)*

### **Website Committee Report**

Richard Serr discussed the AGBA website. Junior pages not complete. Richard Serr and Shawn Schumacher will work together to complete unfinished pages in the coming year.

Galloway Crossbred page not complete. Michelle Blegen has almost finished the crossbred page. All she needs is a few good photos of crossbred cattle examples. If you have any, please send them to Michelle.

DNA Testing Guide. Richard Serr will add DNA Testing Guide to the website. Awaiting hard copy created by Michelle Blegen to use as a go by.

Action Item: Richard Serr, Shawn Schumacher and Michelle Blegen complete unfinished website pages.

Action Item: Michelle Blegen send copy of DNA Testing Guide to Richard Serr.

### **World Beef Expo Report**

No Galloway show at the WBE in 2018. One crossbred Galloway shown. Venue is really nice. Hoping for a better turnout in 2019. Eli Berry said he would probably go.

### **National Western Stock Show Report**

Michelle Blegen reported on the NWSS. Upcoming Galloway show will be on Monday, January 21, 2019. This time there will be no class splitting. Have to be in the Herd Bull Display Thursday morning. Pens available Saturday morning. Block of 12 rooms reserved at the Drury Hotel. Info will be in the Galloway Dispatch. Michelle will be contacting sponsors for awards. Michelle also suggested that we might want to do a hospitality tent. Deb Vance did it in the past and it was very popular. It would also be a good place for the Juniors to hang out. Michelle said that show trinkets were running low. Ice scrapers very popular at the NWSS. She asked for item suggestions. Shawn Schumacher suggested PlainJans gloves. They can be custom printed with the AGBA logo and are very nice. [www.plainjans.com](http://www.plainjans.com)

Action Item: Michelle Blegen order show trinkets when needed.

### **2020 World Galloway Congress**

Watched Jon Bednarski's 2020 WGC promotional video. Video was very nicely done. Jon has asked Eli Berry if AGBA breeders could bring Solid and White Galloway cattle to his farm in Kentucky for viewing during the WGC. Richard Serr mentioned that we have a booth that was used at 4 NCBA conventions. Does the AGBA want to participate in this way? Eli will stay in touch with Jon for more information and work with him. Eli encouraged all Galloway breeders to attend the WGC. It's a good time.

Action Item: Eli Berry will work with Jon Bednarski to coordinate AGBA participation in the 2020 World Galloway Congress.

## **Bylaw Changes**

Change Bylaws to allow Annual Meeting to be held in a month other than October.

- Current Article IV, Section 1, Annual Meeting of Members.
  - The Annual Meeting of the members shall be held during the month of October each year at the principal place of business of the Association or at such other place as shall be designated by the Board of Directors.
- Proposed Article IV, Section 1, Annual Meeting of Members.
  - The Annual Meeting of the members shall be held each calendar year at the principal place of business of the Association or at such other place as shall be designated by the Board of Directors.

Joe Schumacher suggested amending the change to specify calendar year. Membership agreed. Motion made by Eli Berry and seconded by Susan Waples to approve the proposed bylaw as amended. Motion carried.

Clarify Bylaws to reflect Board of Directors ruling that electronic mailing constitutes mailing.

- Current Article IV, Section 7, Notice of Meetings:
  - Written notice stating the place, day and hour of any meeting of members shall, by or at the direction of the President, the Executive-Secretary or by the officers or persons calling the meeting, be delivered either personally or by mail, to each member not less than 20 nor more than 30 days before the date of such meeting. In case of a special meeting or when required by statute or by these Bylaws, the purpose or purposes for which the meeting is called shall be stated in the notice. If mailed, the notice of a meeting shall be deemed to be delivered when deposited in the United States mail, addressed to the member at his address as it appears on the records of the Association, with postage thereon prepaid.
- Proposed Article IV, Section 7, Notice of Meetings:
  - Written notice stating the place, day and hour of any meeting of members shall, by or at the direction of the President, the Executive-Secretary or by the officers or persons calling the meeting, be delivered either personally, by email or by mail, to each member not less than 20 nor more than 30 days before the date of such meeting. In case of a special meeting or when required by statute or by these Bylaws, the purpose or purposes for which the meeting is called shall be stated in the notice. If emailed, the notice of a meeting shall be deemed to be delivered when sent via the internet without rejection, addressed to the member at their email address as it appears on the records of the Association. If mailed, the notice of a meeting shall be deemed to be delivered when deposited in the United States mail, addressed to the member at their mailing address as it appears on the records of the Association, with postage paid.

Motion made by Shawn Schumacher and seconded by Tom Wilder to approve the proposed bylaw. Motion carried.

- Current Article V, Section 7, Notice:
  - Notice and purpose of any special meeting of the Board of Directors shall be given at least fifteen days previous thereto by written notice delivered personally or sent by mail to each Director at his address as shown by the records of the Association. If mailed, such notice shall be deemed to be delivered when deposited postage paid in the United States mail so addressed. Any Director may waive notice of any meeting. The attendance of a Director at any meeting shall constitute a waiver of notice of such meeting, except where a Director attends a meeting for the express purpose of objection to the transaction of any business because the meeting is not lawfully called or convened.
- Proposed Article V, Section 7, Notice:
  - Notice and purpose of any special meeting of the Board of Directors shall be given at least fifteen days previous thereto by written notice delivered personally, sent by email or sent by mail to each Director. If emailed, such notice shall be deemed to be delivered when sent via the internet without rejection, addressed to the member at their email address as it appears on the records of the Association. If mailed, the notice of a meeting shall be deemed to be delivered when deposited in the United States mail, addressed to the member at their mailing address as it appears on the records of the Association, with postage paid. Any Director may waive notice of any meeting. The attendance of a Director at any meeting shall constitute a waiver of notice of such meeting, except where a Director attends a meeting for the express purpose of objection to the transaction of any business because the meeting is not lawfully called or convened.

Motion made by Richard Serr and seconded by Russ Waples to approve the proposed bylaw. Motion carried.

Action Item: Richard Serr update the Bylaws to reflect these changes.

#### **AGBA Herd Book Rules Changes**

- Expand Herd Book Rules to cover registration requirements for AI and ET offspring.
  - Sire DNA verification required for AI offspring
  - Sire and Dam DNA verification required for ET offspring.

Item deferred to Director's Meeting.

*( Secretary's comment: Eli Berry reports that there are currently two versions of the Herd Book Rules. Eli will look at this and make a proposal to the Directors for approval of needed changes.)*

### **Election of Directors**

Directors up for re-election are Harley Blegen, Central Time Zone; Sarah Bowman, Mountain Time Zone; Tom Wilder, Pacific Time Zone; Eli Berry and Will Wheeler, Directors-At-Large.

**Central Time Zone:** Michelle Blegen nominated Eli Berry. Joe Schumacher seconded the nomination. No other nominations were forthcoming. Tom Wilder moved to close nominations. Joe Schumacher seconded the motion. Motion carried. Eli Berry elected Central Time Zone Director.

**Mountain Time Zone:** Susan Waples nominated Harley Blegen. Richard Serr seconded the nomination. No other nominations were forthcoming. Joyce Jones moved to close nominations. Richard Serr seconded the motion. Motion carried. Harley Blegen elected Mountain Time Zone Director.

**Pacific Time Zone:** Richard Serr nominated Tom Wilder. Joyce Jones seconded the nomination. No other nominations were forthcoming. Richard Serr moved to close nominations. Joyce Jones seconded the motion. Motion carried. Tom Wilder elected Pacific Time Zone Director.

**Directors-At-Large:** Eli Berry nominated Judy Decker. Susan Waples seconded the nomination. Shawn Schumacher nominated Christa Grywusiewicz. Tom Wilder seconded the nomination. No other nominations were forthcoming. Tom Wilder moved to close nominations. Ed Grywusiewicz seconded the motion. Motion carried. Judy Decker and Christa Grywusiewicz elected Directors-At-Large.

### **Meeting Adjourned**

Shawn Schumacher moved to adjourn the meeting. Tom Wilder seconded the motion. Motion carried. The meeting was adjourned at 1:00 pm Mountain Time.

Richard Serr  
AGBA Secretary/Treasurer